The mission of Squam Lakes Natural Science Center is to advance understanding of ecology by exploring New Hampshire’s natural world.

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Note: Former (2019-20) Trustees and Staff are marked with an asterisk*. 

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Sharon Warga, Operations Director
Sarah Wall, Visitor Services Manager

Note: Former (2019-20) Trustees and Staff are marked with an asterisk*.
The year 2019 was one for the record books. Many will remember it as the Year of the Dinosaur. From July 1 to September 30, five animatronic life-sized Dinosaurs ruled the trail. The public response was amazing making it a blockbuster year at the admissions window with more than 71,000 visitors. The major construction project on site was the completion of the new Early Childhood Education Center – new home of the Blue Heron School. Now ten years old, the school was able to double its capacity in its lovely new space and 39 students were enrolled. The building was designed by architects Sonya Misiaszek and Rob Turpin of Misiaszek Turpin pllc, with construction management by Barry Gaw and Sippican Partners. The Early Childhood Education Center was made possible by contributions to our Education Matters Capital Campaign, which continued throughout the year.

Senior Naturalist Dave Erler celebrated 40 years at the Science Center and received the Legacy Award from the New Hampshire Environmental Educators and a commendation from Governor Chris Sununu for his dedication to nature ecology. Dave taught his last program on November 1 before his retirement. His impact lives on. The Science Center would not be what it is today without Dave’s remarkable contribution. At our Annual Meeting in August, in addition to celebrating Dave, we recognized the 25 years of service of Naturalist Eric D’Aleo, 15 years for Finance Director Brian Eaton, 15 years for Administrative Assistant Mary Noyes, five years for Education Director Audrey Eisenhauer (in her current role), five years for Facilities Assistant Keith Hosking, and five years for Operations Manager Sharon Warga. At that same meeting, we thanked retiring trustees Peggy Conver, Mary Earick, Barbara Laverack, David Martin, and Susan McKimens for their service and honored Blue Heron School Director Laura Mammarelli with the Horizon Award.

Down at Lake Cruise Headquarters we added new interactive exhibits about Lake Turnover, Landscaping for Water Runoff Mitigation, and Solar Energy. Nine thousand six hundred people took a Lake Cruise, enjoyed the splendor of Squam Lake, and learned about its wildlife and history on our fleet of five boats.

The Board and staff started work on a new Strategic Plan. This will be our roadmap for the next five years. It’s always energizing to think ahead and imagine and plan for what the future holds, especially when you are in the midst of a hugely successful year.

So 2019 was a wonderful year in many ways. Little did we know what 2020 would bring . . . but that report is for next year!
AUDIENCE

2019 BY THE NUMBERS

71,904 TRAIL VISITORS
17,808 MEMBERS
54,096 NON-MEMBERS

9,723 CRUISE PASSENGERS

OVER 107,000 PEOPLE REACHED THROUGH ALL PROGRAMS

KIRKWOOD GARDENS

276 ANNUALS PLANTED
448 PERENNIALS PLANTED
28 SHRUBS PLANTED
61 BULBS PLANTED
1 ROSE PLANTED

1,225 PLANTS SOLD ON KIRKWOOD GARDENS DAY

91 MILES OF TOILET PAPER USED DURING TRAIL SEASON

153 T-REX PLUSH TOYS SOLD AT THE HOWLING KOYOTE

41 ANIMALS TAKEN IN FOR REHABILITATION OF THEIR INJURIES

PROGRAM ATTENDANCE

TRAIL VISITORS

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
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</thead>
<tbody>
<tr>
<td>Non-Members</td>
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<tr>
<td>Members and Guests</td>
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<tr>
<td>2015</td>
<td>37,584</td>
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<tr>
<td>2016</td>
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<td>18,328</td>
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<tr>
<td>2017</td>
<td>42,148</td>
<td>18,996</td>
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<tr>
<td>2018</td>
<td>40,558</td>
<td>16,603</td>
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<td>2019</td>
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<td>Schools at Science Center</td>
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<td>11,254</td>
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<td>Lake Cruises</td>
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We often look to the past to reflect on the present. In 2019, we looked way back to prehistoric eras and welcomed animatronic dinosaurs as ambassadors from times long ago. Volunteers happily participated in sharing this special display with the thousands of guests who came to see Dinosaurs Alive! Greeters welcomed visitors, many dressed in their finest dinosaur garb, and docents dedicated time on the trail to give information about the dinosaurs and relate their lives to present-day species.

In 2019, a total of 194 regular volunteers and 109 one-time volunteers donated 7,942 hours of service. Americorps, Eversource, Hypertherm, J. Jill, Proctor Academy, Stonyfield, and the University of New Hampshire Cooperative Extension’s Natural Resources Stewards, were among the corporate and school groups that volunteered for special projects. One hundred and ninety-four regular volunteers assisted staff and visitors, giving educational support and helping hands behind the scenes.

The annual Parsons Volunteer Recognition Dinner, named for long-standing volunteers Don and Natalie Parsons, was celebrated at the Common Man Inn and Spa in Plymouth. Board Chair Justin Van Etten announced the 2018 volunteer group highlighted for outstanding service: Field Camera Assistants. Naturalist Eric D’Aleo, who created the new position, spoke about the dedication they demonstrated as they regularly trekked into the back woods of Science Center property. Throughout the year, this group maintained the trail cameras used to capture wildlife images for the new exhibit, Hidden Stories. The volunteer team consisted of Charlie, Dawn, and Caitlyn Bourret, John and Elaine Egolf, Michelle Janosa, Barb Laverack, Lea A. Stewart, Tess Tremblay, and Betsy Whitmore.

The Volunteers Complete the Picture display, in the Trailhead Gallery shows the names of current volunteers who have donated at least 200 hours in total. Those added for 200 or more hours are Sylvia Detscher, John Egolf, Karen Graulty, George Gurney, Lex Hetrick, Linda Michelsen, Karen Rosolen, and Tess Tremblay. Volunteers who donated 500 or more hours are Joan Martin, Peggy Martin, Wayne Martin, and Ken Ruhm. Gary Robertson’s name was added to the group who donated 1,000 or more hours.

Volunteers who donated 100 or more hours in 2018 were presented with the President’s Volunteer Service Award pin and certificate. This award, initiated by the Corporation for National and Community Service, celebrates the impact volunteers make in bettering our communities and our world. Those who received the Bronze Award for donating between 100 and 249 hours in 2018 were David Detscher, John Egolf, Susan Gurney, Michelle Janosa, Karin Karagozian, David Martin, Wayne Martin, Ellena Merrill, Linda Michelsen, Karen Rosolen, Nance Ruhm, Carol Stewart, and Lea A. Stewart. Jim Barry received the Silver Award for donating over 250 hours, and Ken Evans was recognized as a Gold Award recipient for giving over 500 hours of service.

Through their generous gifts of time, skills, and dedication, our volunteers embody the wonderful support we receive from our community. We are grateful to our amazing team of volunteers.
Squam Lakes Natural Science Center

Programs, Projects, and Special Events
Highlights from 2019 You Made Possible

Whether during a family visit to the live animal exhibit trail, a weeklong summer camp for kids, a school field trip, a lake cruise, or an evening adult lecture, or one of many other adventures, more people than ever from all ages from all walks of life experienced and experienced discovery, engagement, and education at Squam Lakes Natural Science Center.

The Dinosaurs Alive! Exhibit was a popular draw for visitors from near and far. Five spectacular, gigantic, animatronic dinosaurs looked, moved, and sounded like the real thing, as displayed in natural settings along the live animal exhibit trail from July through September.

Blue Heron School began its tenth year in its new location with 39 students, thanks to funding from the Education Matters Capital Campaign.

The First Guides Teen Volunteer Program celebrated 10 years with over 100 teens ages 14 to 17 completing the program, some returning as docents. In 2019, the teen participants focused on community action projects such as trail maintenance and invasive species removal with Squam Lakes Association, a loon census with Loon Preservation Committee, bat counts for the NH Bat Colony Count, and invasive plants removal at the Science Center.

Science Pubs, held at local restaurant Walter’s Basin, were popular with area adults. These off-season evening programs and community discussions were held in collaboration with Squam Lakes Association and Squam Lakes Conservation Society and will continue.

The Helen Clay Frick Foundation of Pittsburgh, Pennsylvania, gave funding to build a new kiosk in Kirkwood Gardens. Surplus funds were used for an upcoming interactive Solar Energy Exhibit. Frick Trustees Natalie Della Rosa and Ned Dane helped to acquire the funding.
New exhibits were added to Lake Cruise Headquarters. They include one about lake turnover (the seasonal movement of water in a lake); a solar exhibit explaining the photovoltaic panels and battery system used to power lake cruise headquarters; information about plants and shrubs to use near water; and a large-scale map of Squam Lake showing the cruise route.

Members, staff, volunteers, and trustees, current and past, gathered in August to celebrate a major milestone: Senior Naturalist Dave Erler's 40 years on staff. Dave received the Legacy Award from the New Hampshire Environmental Educators and a commendation from Governor Chris Sununu for his dedication to nature ecology. He taught his last program on November 1 before his retirement. It's impossible to sum up Dave's influence on the Science Center or count the number of lives he shaped. His enthusiasm for teaching natural history never dimmed.

Pollinator Party in July was a great success with more than 800 people attending. The Caterpillar Lab showed their fascinating exhibits of live caterpillars and visitors learned about wildflowers, beekeeping, and more. Belknap Landscape Company sponsored the event.

Birthday Bash for the Critters in August showed enrichment activities to almost 900 visitors who learned how our animals are cared for physically and mentally through demonstrations throughout the day. The animals enjoyed birthday “cakes,” presents to unwrap, and new enrichment items.

The record-breaking year for visitors this season meant just under 72,000 visitors enjoyed the live animal exhibit trail between May 1 and November 1. Over 9,600 passengers enjoyed guided Squam Lake Cruises; in total more than 107,000 people learned about environmental education from the Science Center.
Squam Lakes Natural Science Center

Thank You Annual Fund Donors!

Your support is vital. Thank you for inspiring others to explore, discover, experience, appreciate, and understand the natural world. These gifts were made between January 1 and December 31, 2019.

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- Brendan and Helen Bechtel
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Annual Report - Fiscal Year 2019

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Andrew Jenness
Emmy-Lou Jorgensen
Peter and Filf Kampf
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Jeff and Pat Keefer
Moe and Susan Lafrenier
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Anne Levin
Sidney Lovett
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Al Mather
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Lisa Wardlaw
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Ken Weidman
Eric and Karen Werner
Barbara Westerlund
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Joanne and Cyrus Gibson
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Joyce and Steve Hackett
Dennis and Elizabeth Hager
Linda L. Hanso, VMD
Barbara Hendrick
Emmy-Lou Jorgensen
Liz* and Tom Kelsey
Linda and Bill Lee
Carl Lehner
Iain and Susan MacLeod
Joan and David Martin
Louise and Arthur (Sandy) McGiness
Susan G. McKimens
Mary Ann and John McRae
John P. Merrill
Warren and Paul* Miller
Mari T. O’Neil
In memory of Barbara “Ginger” Parsons* from Philip B. Parsons*
Helen Macgregor Paul*
Marjorie B. Perry*
Mark Peterson
Emily D. Preston
Barbara T. Ridgely*
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Tony Wagner and PJ Blankenhorn
Betsy and Bruce Whitmore
Jo Ann and Peter* Wood
*Deceased

Naturalist’s Legacy Society
The Naturalist’s Legacy Society recognizes and honors those who have made a bequest or deferred gift. Anonymous (10)
Nancy and Jim Ainsworth
Lucile Allen*
Barbara A. Bald
Carol and Marc Bard
In memory of John M. Barnaby from Charlotte B. Barnaby*
Roberta T. Bartlett*
Dorothy Ann Bates*
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Susan and Laurie Beeson
Ellen F. D. Bennett*
Laura Bennett and Michael Bourbeau
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Thomas and Claudia McIlvain
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Patrick K. Moriarty and Patrick A. Moriarty
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Brent and Dawn Peterson
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Reuben Pomerantz
Duncan and Eve Porter-Zuckerman
Carolyn Pruyn
Gerry and Dale Purdy
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R. Patterson and Nan Russell
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Mary Williams
David and Susan Withers

Names in bold have given to the Annual Fund for at least five consecutive years (2015-2019). We gratefully acknowledge all Squam Lakes Natural Science Center supporters and have prepared this report with care. Please notify Development and Communications Director Janet Robertson if listings are inaccurate in any way.
MEMORIAL AND HONORARY GIFTS

These generous donors made tribute gifts, which were received between January 1 and December 31, 2019.

In memory of Betsy O’Leary Abelson
Diane Garfield and Peter Gross
Mary Gibb
In memory of Anne and James Alvord
DeHaven Family
In memory of William Bierlin
Karen and Edward Bender
Elizabeth Bierlin
Carolyn Bierlin Cerasi
William E. Howe & Co.
Diane Fetscher
Jane Johnston
Carly Keidel and John Dykhouse
Carole and Robert Keidel
Kimberly and Joseph Noll
Maureen and Jim Short
Doug and Jennifer Swain
Mary Trost
In honor of Sarah and Win Brown
Ann and John Grube
In memory of Betsy Merrill Burnham
Jean and Brad Byrd
In memory of Caddy
Sonja Guzman
In memory of Kenneth Carlstrom
Allison Kidder
Suzanne Sims
In memory of Joyce Coursey
Philip Belyea and Sharon Fushue
Betty Grigas
Dodie Greenwood
Elwin and Deborah Tobine
In honor of Nancy and Bill Dailey
Tim Van Winkle
In memory of Mary Denison
Elizabeth and William Dewey
In memory of David DiZoglio
Laurie, Richard, and Alex
Katie and Mike Lamarre
Regina Norwood
Kenneth and Florence Scholz
In memory of Anna Eaton
Beverly and Daniel Heyduk
Janet Robertson
Liz Rowe
In memory of David Farley
Farley Family
D. Laurence Gott
Clifford and Anita King
Scott and Linda Littlejohn
In memory of Janet and Richard Ford
Ginny and Frank Corcoran
In honor of Liz and Dennis Hager
Emily Preston
In honor of Brenda and Fred Jackson
Maurine Allfrey
In memory of Robert Korten
Paul and Donna Burns
Marcia Etu
Peter and Anne Foster
Tom and Diane Gilrein
Elaine Josse
Karen Knight
Coreen Litwin
Jeanne Litwin
Susan Pennington and James Randazzo
Sandy and John Santa Maria
In memory of Jakob Murray Lange
Mary Deal
In honor of Christopher Malito and Tyler Cotter
Anonymous
In memory of Helen Mathieson
Camp Deerwood
Kent and Nancy Foster
Bayne and Jeanie Stevenson
In honor of Jack McCormack
Alexandra Daitch
In memory of Barbara “Ginger” Parsons
Estate of Philip B. Parsons, Jr.
In memory of Natalie and Don Parsons
Priscilla and Wayne Fletcher
Donna Parsons and Nancy Parsons
In honor of Doris and Bill Phippen
Pamela Magrath
In honor of Reuben Pomeran’s Bar Mitzvah
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In memory of William Stratton
Anonymous (1)
Bill and Peggy Breer
Maria Higgins
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In honor of Kirkwood Gardens Volunteers
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In honor of Betsy and Bruce Whitmore
Anonymous
In honor of Judy Wishnant and John Bell
Celia Wishnant

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Bald Eagle
Nola Aldrich
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Keegan Donovan
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In memory of Greg Smith
from Ann and Rich Chalmers
Debra Puleo
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Coyote
Loralei Cantu
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Great Horned Owl
Sage Ellen Bascomb-Fabian
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Ella Hall
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Uunit Accounts Payable Team
Mountain Lion
Lois Prescott
Brittany Richard
Red Fox
Luna Della Bascomb-Fabian
Mark Pomerantz
River Otter
Melody Batchelder
Jack Cantu
Yarrow Sonrisa Fabian
In memory of Fran Fernandes
from Natalia and Keegan Kelly
Ava and Vera Herring
Dom and Irene Marocco
Franklin James Mattler
Bryant P. Tolles
Saw-Whet Owl
John P. Merrill
Turtle
Helen and Dick Leaman
Joe and Victoria Prior
Ryder Sicily
Craig Warga
CONTRIBUTING MEMBERS

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Karl Bandtel and Farley Urmston
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Sara and George Jones
Daniel and Patricia Smith
Sankey and Constance Williams

Karl Bandtel and Farley Urmston
Kara and Bill Bohnsack
Arthur and Melanie Gajarsa
Steven Holtzman and Julia Byers
Sara and George Jones
Daniel and Patricia Smith
Sankey and Constance Williams

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Steve Boardman and Marion Franklin
John and Becky Bonardi
Mark and Amy Carnicelli
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Thomas and Amye Keempfer

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Daniel Miller
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William and Melanie Nesheim
Chris and Andrea Parker
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Millie Rent and Emily Rent
Nathan Roberts and Katherine Roberts
Mary Jean Romano and Laura Jean Romano
Brian and Lynn Sanford
Bert and Mary Anne Saul
Robert and Anne Shaw
William and Pam Simonds
Evan and Rachael Singer
Alan and Tina Soule
Paul and Sharon Steinwachs
Frank and Elizabeth Stevens
Eric and Marlene Taussig
Ken and Sheila Taylor
Ann Coolidge Taylor and Van Taylor
Ellyn Tighe and Paul Yelle
Nancy Todd and Charles Henry
Lisa Wardlaw
Taylor Whiteside and Nicole Maher-Whiteside
David Wilson and Katherine Holmstrom
Nancy Wolf and Jacob Rosengarten
Richard Wood
Zhaohui Zhang and Hong Cai
Squam Lakes Natural Science Center Celebrates Hidden Stories 2019 Summer Splash

A gala fundraising event was attended by almost 300 guests on Sunday, July 21, at the Barn on the Pemi in Plymouth. The evening featured dinner by the Common Man, silent and live auctions, and dancing to the music of Brandy. Net proceeds exceeded $23,000 in support of education programs. We are grateful to the volunteer committee of Nancy Beck, Cathy Crane, Cathy Denious, Andy Eaton, Liz Hager, Joan Martin, Pam Stearns, and Lea A. Stewart for their dedication and hard work to plan and carry out the event.

We are grateful to these businesses and individuals for their generous support.

**Underwriters:** The Common Man, Barbara Nan Grossman, and Pam and Larry Tarica.

**Sponsors:** Meredith Village Savings Bank, Mill Falls at the Lake, Minuteman Press, John and Tashia Morgridge, and Samyn-D-Elia Architects.

**Table Sponsors:** Carol and Marc Bard, Sarah and Win Brown, Donald and Ingrid Graham, Martha and Chris Grant, Barbara and Sam Laverack, Malone, Dirubbo & Company PC CPAs, Peabody & Smith Realty, Kim and Mark Schifrin, Patricia and Daniel Smith, Squam Lakes Financial Advisors, and Lea A. Stewart.

**Donations:** The Edmund and Betsy Cabot Charitable Foundation, Martin Carmichael and Lisa Gruenberg, Peggy and David Conover, Cormack Construction Management, Cathy Crane and Mark Burzynski, Jacob Dunnell, East Coast Foundation, Richard and Carol Gerken, Myra and Roy Gordon, E.M. Heath, Irwin Automotive Group, Tom Kelsey, Jonna and David Poole, Monica Ranniger, Bayne Stevenson, Carol and Rob Stewart, Jean and Murray Swindell, and Michelle Tremblay and Michael Wellens.

**Program Sponsors:** Center Sandwich Fine Craft Gallery, Dunkin Donuts, Plymouth, Giuseppe’s Pizzeria & Ristorante, New England Commercial Solar Services, and Christopher P. Williams Architects

Donors who made gifts to the live auction, silent auction, and in kind donations are listed on page 14.

As always, we could not do so much without help from our dedicated volunteers and staff.

Wildlife images from Hidden Stories trail cameras.
Volunteers

These volunteers donated 20 or more hours in 2019. Names in bold donated over 100 hours.

Jim Barry  Will and Alicia Abbott  Barbara Beal


Raina Skora  Judy Sniffen  Dick Starbuck  Pam Stearns  Susan Stepp  Carol Stewart  Lea A. Stewart  Cameron Strong  Carol Thompson  Tess Tremblay  Bob Tuveson  Joey Tuveson  Justin Van Etten  Tony Wagner  Tracy Webster-Babcock  Jan Welch  Marc White  Holly Whitfield  Betsy Whitmore

Special Projects

Thank you to these donors for their gifts to support Special Projects.
Anonymous
Peter Richards
Robert Ridgely

Lakes Region Scholarship Fund

Captain Douglas DiCenzo Camp Fund

Kirkwood Gardens

Anonymous (5)  Will and Alicia Abbott  Barbara Beal  Bearcamp Valley Garden Club  Nancy and Paul Beck  Belknap Landscape Company  John and Suzie Bennett  Barbara Boyd  Sarah and Win Brown  Celia Mary Connolly  Bea and Woolsey Conover  Peggy and David Conver  Francis and Ginny Corcoran  Skip Corson and Penny Brodie  Bill and Nancy Dailey  Dotty Dewitt


Naturalist Eric D’Aleo with Blue Heron School students.
Squam Lakes Natural Science Center

**Business Members**
- Bob's Shur-Fine Market
- Cormack Construction Management
- David M. Dolan Associates
- Donahue, Tucker & Ciandella
- E.M. Heath Supermarket
- East Coast Foundation
- Foreco
- Franklin Savings Bank
- Giuseppe’s Pizzeria & Ristorante
- Holderness Harbor
- Home Repair Plus
- Malone, Dirubbo & Company
- Neurodevelopmental Institute of NH
- New Hampshire Electric Co-op
- Peabody and Smith Realty
- Pike Industries
- Rockywold-Deephaven Camps
- Six Burner Bistro
- Transformative Healthcare New Hampshire

**Corporate Sponsors**
- Belknap Landscape Company
- Cross Insurance Company
- Dead River Company
- Donovan Tree Experts
- Hannaford, Meredith
- Hannaford, Plymouth
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- Meredith Village Savings Bank
- Megaprint
- Keller Williams, Lake and Island Properties
- New Hampshire Electric Co-op
- New Hampshire Electric Co-op Foundation
- Patty Stewart and Associates
- Plymouth Animal Hospital
- Rockywold-Deephaven Camps
- Spider Web Gardens
- Squam Boat Livery
- Stonyfield Farm Organics
- Van Berkum Nursery
- Christopher P. Williams Architects

**Matching Gifts**
- Apple
- Shell Oil Company Foundation
- Symbiotic Strategies LLC
- Your Cause

**Grants**
- Cogswell Benevolent Trust
- North American Association for Environmental Education
- Madelaine G. von Weber Trust

**In Kind Gifts**
- Alpine Adventures
- Dave Anthony
- Art by Michelle
- Aubuchon Hardware, Meredith
- Aubuchon Hardware, Moultonboro
- Marc and Carol Bard
- Belknap Landscape Company
- Biederman’s Deli and Pub
- Cackleberries Garden Center
- Pat Cameron
- Leonard and Nan Campbell
- Canterbury Plantation
- Canterbury Shaker Village
- Chick-a-dee Station
- Maureen Clifford
- Common Man
- Bea and Woolsey Conover
- Cottage Place on Squam Lake
- Country Cottage
- Country Lady Bug Greenhouse
- Bob Davis
- Sylvia Detcheverry
- DiFilippe Family Farm & Greenhouse
- Dirty Worm Greenhouse
- Donovan Tree Experts
- Dunkin Donuts, Plymouth
- Ehlers Management Group
- Emma’s Perennials
- Experience Squam
- Jeanette Fournier
- Thomas Geary
- Marie Gerli Catering
- Bonnie Gillen
- Donna Goldberg
- Lucy Golden Jewelry
- Great Glen Trails
- Greentek Mapping Services
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- Steve and Joyce Hackett
- Liz and Dennis Hager
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- Hannaford Supermarket, Plymouth
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- Mount Washington Auto Road
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- Orvis
- Patrick’s Pub
- Petal Pushers Farm
- Picnic Rock Farm
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- Alex Ray and Lisa Mure
- Rhino Bike Works
- Janet Sherburne
- Six Burner Bistro
- Spider Web Gardens
- Squam Boat Livery
- Stephens Landscaping Professionals
- Carol and Rob Stewart
- Lea A. Stewart
- Ellie and Jim Stoddard
- Stonyfield Farm Organics
- Tall Timber Lodge
- Carol and John Thompson
- Tootsie Roll Industries
- Tuscan Resort
- Justin and Courtney Van Etten
- Van Berkum Nursery
- Wayside Farm and Great Northern Berries
- Webster Lake Ice Fishing Derby
- White Mountain Country Club
- Wholly Tara
- Winnipesaukee Playhouse
- Yeaton Agway
- Marcia Zahr

River Otters
**Financial Summary**

**STATEMENT OF FINANCIAL POSITION**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2019</th>
<th>2018</th>
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</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$138,488</td>
<td>$643,048</td>
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<tr>
<td>Capital Campaign Pledges Receivable</td>
<td>408,077</td>
<td>413,803</td>
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<tr>
<td>Other Assets</td>
<td>162,930</td>
<td>205,352</td>
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<tr>
<td>Unrestricted Investments</td>
<td>2,601,606</td>
<td>2,296,356</td>
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<tr>
<td>Temporarily Restricted Investments</td>
<td>2,403,290</td>
<td>1,103,217</td>
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<tr>
<td>Permanently Restricted Investments</td>
<td>5,363,315</td>
<td>816,926</td>
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<tr>
<td>Total Fixed Assets</td>
<td>$11,077,706</td>
<td>4,400,380</td>
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**TOTAL ASSETS**

<table>
<thead>
<tr>
<th>2019</th>
<th>$11,139,800</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$9,879,082</td>
</tr>
</tbody>
</table>

**LIABILITIES**

| Total Liabilities | $174,075 | $225,541 |

**EQUITY**

| Unrestricted Net Assets | $8,084,758 | $6,735,557 |
| Temporarily Restricted Funds | 2,818,873 | 2,101,058 |
| Permanently Restricted Funds | $10,903,631 | 816,926 |
| Total Equity             | $11,077,706 | $9,653,541 |

**TOTAL LIABILITIES & EQUITY**

<table>
<thead>
<tr>
<th>2019</th>
<th>$11,139,800</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>$9,879,082</td>
</tr>
</tbody>
</table>

**STATEMENT OF ACTIVITIES**

<table>
<thead>
<tr>
<th>REVENUE</th>
<th>2019</th>
<th>2018</th>
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<tr>
<td>Contributions</td>
<td>$1,119,707</td>
<td>$1,189,270</td>
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<td>Program Service Fees</td>
<td>1,302,719</td>
<td>1,093,031</td>
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<td>Memberships</td>
<td>251,665</td>
<td>237,793</td>
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<td>Other Revenues</td>
<td>461,496</td>
<td>354,327</td>
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<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>$3,135,587</td>
<td>$2,874,421</td>
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<table>
<thead>
<tr>
<th>EXPENSE</th>
<th>2019</th>
<th>2018</th>
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<tbody>
<tr>
<td>Personnel</td>
<td>$1,632,060</td>
<td>$1,510,956</td>
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<tr>
<td>Capital Campaign</td>
<td>69,480</td>
<td>40,609</td>
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<tr>
<td>Other Operating Expenses</td>
<td>708,536</td>
<td>741,125</td>
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<tr>
<td>Depreciation</td>
<td>390,152</td>
<td>374,459</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSE</strong></td>
<td>$2,800,228</td>
<td>$2,667,149</td>
</tr>
</tbody>
</table>

**INVESTMENT INCOME/(LOSS)**

| 914,731 | (274,991) |

**NET SURPLUS/(DEFICIT)**

| 2019 | $1,250,090 |
|      | ($67,719)  |

This year we again summarized our financial information to show the impact of our Education Matters Capital Campaign in 2019 and 2018, as compared to regular operations. Audited Financial Statements and the Form 990 Tax Return are available on our website, www.nhnature.org, under the tab for Support.

Operationally, (not including depreciation, investments, and capital campaign) 2019 resulted in a deficit of $3,142 compared to a 2018 deficit of $33,855.

Overall, our total net assets increased by $1,250,090, primarily due to an increase in the value of our investments during 2019.

If you have questions about the Science Center’s financial information, please contact Finance Director Brian Eaton or Treasurer Anne Lovett.

*Please note this statement replaces unaudited statements published in August 2020 with audited information as of November 7, 2020.*

Respectfully submitted,

Anne R. Lovett, Treasurer

Each fiscal year the Board of Trustees hires a certified public accountant to perform an independent audit of the financial statements and internal accounting procedures. The 2019 audit was completed by Malone, Dirubbo & Company, P.C. of Laconia, NH. Copies of the audit are available upon request and at our website, www.nhnature.org/support.
Congratulations and Thank You
to these members of the Squam Lakes Natural Science Center family...

Members and guests enjoyed a complimentary continental breakfast before the 2019 Annual Meeting held on August 10, outside at the Lake Cruise Headquarters.

Board Chair Ken Evans thanked outgoing Trustees Peggy Conver, Mary Earick, Barb Laverack, Dave Martin, and Susan McKimens for their dedicated service.

Governance Committee Chair Sarah Brown presided over elections. Kevin Barrett, Laurie Beeson, Paul Brochu, and Laurie Thomsen Burke were elected as new Trustees. Sarah Brown, Tom Cowie, Ken Evans, Anne R. Lovett, Emily Preston, and Dick Starbuck were re-elected. Officers were elected: Justin Van Etten, Chair; Lea A. Stewart, Vice Chair; Anne R. Lovett, Treasurer; and Tom Cowie, Secretary. Honorary Trustee candidate Tashia Morgridge was elected unanimously.

Executive Director Iain MacLeod presented the Horizon Award to Blue Heron School Director Laura Mammarelli. He also recognized seven staff members for their years of service: Senior Naturalist Dave Erler - 40 years; Naturalist Eric D’Aleo - 25 years; Finance Director Brian Eaton - 15 years; Administrative Assistant Mary Noyes - 15 years; Education Director Audrey Eisenhauer - 5 years; Facilities Assistant Keith Hosking - 5 years; and Operations Manager Sharon Warga - 5 years.

Officers (L to R): Lea A Stewart, Vice Chair; Tom Cowie, Secretary; Justin Van Etten, Chair; Anne R. Lovett, Treasurer

New trustees (L to R): Kevin Barrett, Laurie Beeson, Laurie Thomsen Burke, Paul Brochu


Staff (L to R): Brian Eaton, Mary Noyes, Keith Hosking, Sharon Warga

Blue Heron School Director and Horizon Award recipient Laura Mammarelli speaks to students.

Common Loon